



## Benefits of Membership At-a-Glance: Practitioners and Buyers

Benefit	Description	Enterprise (>20 members)	Corporate (2-19 members)	Individual
<b>Membership</b>	Number of individuals included in membership	>20	2-19	1
<b>Board Seats</b>	Ability to serve on Board of Trustees	Yes	At Board Discretion	
<b>Industry Committees</b>	Ability to serve on committees to set industry standards	Yes		
<b>Special Interest Group Meetings</b>	Participation in exclusive forum meetings	Yes		
<b>Content &amp; Thought Leadership</b>	Ability to submit content to site (White Papers, etc) and access to all website content and newsletters	Yes		
<b>Executive Briefings</b>	Attendance at Executive Briefings	10% discount		
<b>Research</b>	Access to research	Yes		
<b>SharedXpertise Conferences (HRO Summit; HRO World Europe; RPO Summit)</b>	Attendance at HROA sponsored conferences	1 free individual conference pass per member; 10% discount for all other conferences and additional attendees		
<b>SharedXpertise Performance Index™</b>	Executive briefing on the study results	Free to Participants	No	
<b>Special Member Rates</b>	Discount to events and industry trade magazines	Yes Free trial issue		
<b>Cost USD/EUR</b>	<b>1 Chapter</b>	<b>\$5,000/€3,750</b>	<b>\$2,500/€1,875</b>	<b>\$350/€250</b>
<b>Cost USD/EUR</b>	<b>Global Membership</b>	<b>\$8,000/€6,000</b>	<b>N/A</b>	